



The Iowa Mortgage Association is pleased to announce the second year of the Winner's Circle and President's Club. An ongoing recognition program, the club will consist of mortgage originators who meet certain criteria set from year to year. The originator must submit their entry form and be able to produce verification of the volume in written form to the selection committee.

The members of the 2009 Winner's Circle and President's Club will be honored at the IMA Spring Conference on April 8, 2010.

### **The Criteria**

#### Criteria for the Iowa Mortgage Association's Winner's Circle & President's Club

1. Originators must originate loans in the State of Iowa, out of state production will be considered, but the home base or branch of the originator must be Iowa. Minimum loan origination eligibility is \$12 million or 100 units of residential loan volume in 2009 for Winner's Circle and \$15 million or 120 units of residential loan volume in 2009 for President's Club.
2. The originator must submit an entry form confirming their personal loan volume, signed by the originator and branch manager, president or other responsible party. The originator will be required to provide proper verification in the form of a printout of the volume or other acceptable report, verified by the company CFO, president or accountant.
3. The reported production must be the originator's personal business that was a result of his or her referral network and marketing efforts. Originators are not allowed to combine their production figures with those of another originator.
4. All entries must be submitted by March 5, 2010.
5. Must be an IMA member in good standing.

# Entry Form



## Personal Information

Name \_\_\_\_\_ Company \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Address \_\_\_\_\_ City, State, Zip \_\_\_\_\_  
E-Mail \_\_\_\_\_  Mortgage Broker  Mortgage Banker

## 2009 Personal Loan Volume Closed

\$ \_\_\_\_\_ Number of Loans \_\_\_\_\_

## Requirements

1. Originators must originate loans in the State of Iowa, out of state production will be considered, but the home base or branch of the originator must be Iowa. Minimum loan origination eligibility is \$12 million or 100 units of residential loan volume in 2009 for Winner's Circle and \$15 million or 120 units of residential loan volume in 2009 for President's Club.
2. Application must include a printout of volume or other acceptable report, verified by the president, accountant or CFO.
3. Signed application with verification from witness.
4. Entry must be received at IMA offices by March 5, 2010.
5. Must be an IMA member in good standing.

## Verification

I confirm that the above information is correct.

Signature of Applicant \_\_\_\_\_  
Witness Name \_\_\_\_\_ Witness Signature \_\_\_\_\_  
Title of Witness \_\_\_\_\_ Date \_\_\_\_\_

Fax or mail completed application form and verification to Iowa Mortgage Association.  
Fax - 515-280-4140 • PO Box 6200, Johnston, IA 50131