



**Congratulations to the members of the Iowa Mortgage Association  
President's Club and Winner's Circle for outstanding production for 2004.**

**President's Club**

Name	Company	City	Dollar Amount	No. of Loans
Joyce Finch	Wells Fargo	Cedar Rapids, IA 52401	\$64,020,470.00	183
Karen Jahlas	Wells Fargo	Cedar Rapids, IA 52401	\$56,210,043.00	150
Dana Christiansen	Wells Fargo	Des Moines, IA 50309	\$49,636,951.00	133
John Hill	Wells Fargo	Cedar Rapids, IA 52401	\$45,102,728.00	361
Yvonne Silvers	Bankers Trust	Clive, IA 50328	\$42,666,914.00	288
Geri Henry	MidAmerican Mortgage	West Des Moines, IA 50266	\$39,813,821.00	202
Art Floss	Wells Fargo	Coralville, IA 52241	\$38,863,026.00	191
Kristal Schaffer	Quad City Bank & Trust Co.	Davenport, IA 52806	\$38,722,284.00	203
Mary Mahoney-Lafever	Wells Fargo	Bettendorf, IA 52722	\$35,127,825.00	183
Tabitha Davis	Wells Fargo	Johnston, IA 50131	\$33,152,651.00	175
Ruth Pederson	Collins Community CU	Cedar Rapids, IA 52410	\$32,817,198.00	248
Sandra Whitters	Collins Community CU	Cedar Rapids, IA 52410	\$32,520,988.00	264
Duane Swartzendruber	Iowa State Bank & Trust	Iowa City, IA 52240	\$31,440,199.00	194
Peggy Doerge	Iowa State Bank & Trust	Iowa City, IA 52240	\$31,075,501.00	178
Jeff Nielsen	Iowa State Bank & Trust	Iowa City, IA 52240	\$30,950,206.00	184
Kristl Hunt	Collins Community CU	Cedar Rapids, IA 52410	\$30,797,540.00	178
Pam Essner	Quad City Bank & Trust Co.	Davenport, IA 52806	\$30,348,343.00	174
Katina Gass	Bankers Trust	Clive, IA 50328	\$30,060,315.00	135
Mary Hackman-Glenn	Wells Fargo	Mason City, IA 50401	\$29,554,302.00	305
James Erickson	US Bank Home Mortgage	Cedar Rapids, IA 52401	\$26,479,959.00	187
Shelly Pinegar	Wells Fargo	West Des Moines, IA 50265	\$25,574,253.00	123
Monty Kinseth	MidAmerican Mortgage	Des Moines, IA 50310	\$25,488,277.00	195
Jayne Sandler	Wells Fargo	Coralville, IA 52241	\$25,302,205.00	152
Teri Petersen	Wells Fargo	Moline, IL 61265	\$25,249,106.00	216
Lynne Juergens	Dubuque Bank & Trust	Dubuque, IA 52001	\$24,480,642.00	220
Jeff Scharingson	Wells Fargo	Clive, IA 50325	\$24,127,889.00	104
Chuck Breeding	Bankers Trust	Clive, IA 50328	\$24,125,397.00	155
Kim Iiams	Wells Fargo	Ames, IA 50010	\$24,115,978.00	148
Nancy Wymore	Wells Fargo	Cedar Rapids, IA 52404	\$23,752,048.00	138
Jason Kaiman	Commercial Federal Bank	West Des Moines, IA 50266	\$23,680,775.00	181
Greg Beck	MidAmerican Mortgage	Ankeny, IA 50021	\$21,915,315.00	118
Christy Allison	Countrywide Home Loans	Moline, IL 61265	\$21,306,443.00	223
Matthew E. Frascht	Univ. of Iowa Comm. CU	Iowa City, IA 52246	\$21,263,905.00	168
Skip Wells	Univ. of Iowa Comm. CU	Iowa City, IA 52246	\$21,087,081.00	162
Diane Overstreet	Quad City Bank & Trust Co.	Davenport, IA 52806	\$20,697,533.00	116
Dena Reeves	Wells Fargo	Davenport, IA 52801	\$19,863,344.00	43
Sean Watt	Wells Fargo	Clive, IA 50325	\$19,503,742.00	156
Will Griffiths	Next Home	Urbandale, IA 50322	\$19,493,086.00	124
Peg Ball	Premier Bank	Dubuque, IA 52202	\$19,386,157.00	137
Laurie Yeisley	Commercial Federal Bank	Cedar Rapids, IA 52401	\$19,250,921.00	162
Mark Doubrava	Wells Fargo	Clive, IA 50325	\$19,146,649.00	100
Deb Buenting	Bankers Trust	Clive, IA 50328	\$19,041,565.00	149

Name	Company	City	Dollar Amount	No. of Loans
Julie Schmidt	Security National Bank	Sioux City, IA 51104	\$18,944,374.00	160
Janelle Nickolas	Dubuque Bank & Trust	Dubuque, IA 52001	\$18,868,769.00	154
Jan Pothoven	F&M Bank	Grinnell, IA 50112	\$18,793,361.00	179
Christy Fehlberg	Iowa State Bank & Trust	Iowa City, IA 52240	\$18,766,162.00	126
Cassandra Haller	MidAmerican Mortgage	Urbandale, IA 50322	\$18,642,970.00	130
Leo Hickie	Dubuque Bank & Trust	Dubuque, IA 52201	\$18,575,495.00	158
Jody Shaffer McCoy	Bankers Trust	Clive, IA 50328	\$18,479,128.00	128
Sharon Heuer	Valley Bank	Davenport, IA 52807	\$17,940,159.00	202
Susan Hansen	Wells Fargo	Ames, IA 50010	\$17,616,062.00	119
Bonnie Martin	US Bank Home Mortgage	Cedar Rapids, IA 52401	\$17,214,963.00	120
Teresa Carley-Brown	Riverbend Home Mortgage	Bettendorf, IA 52722	\$16,497,345.00	179
Phyllis Bell	Bankers Trust	Clive, IA 50328	\$15,881,839.00	113
Jon Beschen	MidAmerican Mortgage	West Des Moines, IA 50266	\$15,781,981.00	87
William Tye	Wells Fargo	Cedar Falls, IA 50613	\$15,696,953.00	119
Tracy Schaul	Premier Bank	Dubuque, IA 52002	\$15,607,521.00	123
Dee House	Wells Fargo	Des Moines, IA 50312	\$14,973,411.00	133
John Cook	Valley Bank	Davenport, IA 52807	\$14,641,428.00	136
Kenneth Fohrt	Countrywide Home Loans	Davenport, IA 52807	\$14,601,803.00	154
Amy Vollmer	Countrywide Home Loans	Moline, IL 61265	\$13,167,766.00	162
Kathy Vanscoy	US Bank Home Mortgage	Cedar Rapids, IA 52402	\$12,851,474.00	129
Andrea Lang	Wells Fargo	Marshalltown, IA 50158	\$11,396,197.00	127

### Winner's Circle

Tracy Gibson	Gateway Savings Bank	Ankeny, IA 50021	\$14,815,127.00	104
Jason Froehlich	MidAmerican Mortgage	Cedar Rapids, IA 52402	\$14,316,908.00	92
Heidi Swenson	Wells Fargo	Urbandale, IA 50322	\$14,274,997.00	81
Rita Hilbert	US Bank Home Mortgage	Ankeny, IA 50021	\$13,407,043.00	105
Karma Fischer	US Bank Home Mortgage	Waterloo, IA 50702	\$13,311,794.00	114
Devin Fitzgerald	Next Home	Urbandale, IA 50322	\$13,310,571.00	81
Jan Smith	Wells Fargo	Waterloo, IA 50701	\$12,912,793.00	109
Amber Stumpf	Mortgage Financial Group	Des Moines, IA 50322	\$12,726,130	105
Kellie Snyder	US Bank Home Mortgage	West Des Moines, IA 50266	\$12,656,854.00	112
Blair Wicker	MidAmerican Mortgage	West Des Moines, IA 50266	\$12,501,479.00	84
Gary Presnall	Valley Bank	Ankeny, IA 50021	\$12,339,530.00	82
Mark Roos	Wells Fargo	Sioux City, IA 51101	\$12,313,788.00	103
Tim Buckley	Wells Fargo	Cedar Rapids, IA 52404	\$12,236,590.00	97
Earle Benjamin	DuTrac Community CU	Davenport, IA 52807	\$12,156,235.00	105
Jan Sparks	City State Bank	Norwalk, IA 50211	\$12,062,970.00	
Greg Farwell	Citizens First Bank	Clinton, IA 52732	\$11,375,372.00	115
Dan Gallo	US Bank Home Mortgage	Cedar Rapids, IA 52402	\$10,397,145.00	102
Jennifer Cook	First Federal Bank	Sioux City, IA 51104	\$10,369,059.00	101
John Doellinger	First Federal Bank	Sioux City, IA 51104	\$10,235,698.00	110
Kathy Straw	Burlington Bank & Trust	Burlington, IA 52601	\$10,111,067.00	117
Roxanne Bobolz	First Federal Bank	Sioux City, IA 51104	\$10,075,277.00	108
Ted Beran	Wells Fargo	Fort Dodge, IA 50501	\$9,657,587.00	103
Kim Heffernan	Wells Fargo	Ottumwa, IA 52501	\$9,389,857.00	119
Pennie Engler	Valley Bank	Davenport, IA 52807	\$9,309,082.00	103
Brooke Tyler	Wells Fargo	Creston, IA 50801	\$9,186,624.00	114